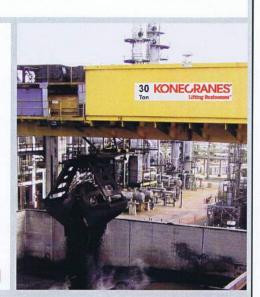


Improving the Safety, Reliability and Productivity
of Coke Handling Bucket Cranes

Don Paulino Product Specialist

Coking.com Safety Seminar Sep 17-20, 2007 – Calgary, Alberta

Coking.com



User's List Coker Cranes by Konecranes

KONECRANES' Lifting Businesses'

Ordered	Customer	Project	Qty.	Capacity	Bucket	Туре
2007	Fluor	Marathon, Garyville, LA	1	30 Ton	17 Yd. Mech.	Bridge Crane
2006	Bechtel - France	Reliance India	2	35 MT	20 Yd. Mech.	Bridge Crane
2006	Fluor	Tesoro Golden Eagle	1	44 Ton	25 Yd. Mech.	Bridge Crane
2006	Foster Wheeler Iberia	BP Spain	1	17 MT	8 M Mech.	Semi-Gantry
2005	Bechtel, ConocoPhillips	Borger Refinery, TX	1	30 Ton	17 Yd. Mech.	Bridge Crane
2004	ConocoPhillips	Alliance Refinery, LA	1	18 Ton	10.5 Yd. Mech.	Bridge Crane
2003	Larsen & Toubro	Indian Oil Co., Panipat	1	44 MT	25 M. Mech.	Semi-Gantry
2001	Bechtel	Hovensa, St.Croix	1	45 Ton	25 Yd. Mech.	Bridge Crane
2000	Foster Wheeler	Sincor, Ven.	2	25 m-ton	11.5 M. Mech.	Semi-Gantry
2000	SK Engineering	PEMEX, Madero	2	27 ton	18 Yd. Mech.	Semi-Gantry
2000	Bechtel	Marathon, Garyville, LA	1	27 Ton	17 Yd. Mech.	Bridge Crane
1998	Consorcio Contrina	VEHOP, Venezuela	2	22 m-ton	12.5 Yd. Mech.	Bridge Crane
1997	Chiyoda Corp.	Melaka Refinery	1	15 m-ton	8 M. Mech.	Bridge Crane
1996	Foster Wheeler	Lyondell Citgo	2	27 ton	18 Yd. Mech.	Semi-Gantry
1991	Bechtel / Conoco	Billings, MT	1	8 ton	4 Yd. Mech.	Bridge Crane
1990	Bechtel	Star - Port Arthur	1	25 ton	17 Yd. Mech.	Bridge Crane
1984	Texaco	Anacortes, WA	1	17 Ton	8 Yd. Hyd.	Semi-Gantry
1983	Fluor	Puget Sound Plant	1	14 ton	8 Yd. Hyd.	Bridge Crane
		Total	23			Rev. Jan-10-2007

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SAFETY, RELIABILITY, PRODUCTIVITY

Principal Issues



Safety

Konecranes Solutions

Design for Improved Safety



- Enclosed A/C Cab with HEPA particulate filter
- Purafil chemical filter.
- **Enclosed environmentally** controlled E-Room
- Filtered air
- Out of elements electrical maintenance
- AutOPilot Semi-Automation
- Independent Traveling Cab

SAFETY, RELIABILITY, PRODUCTIVITY Coking.com

Principal Issues



Maintenance

Limited Time Available for Maintenance:

- Short weekly maintenance intervals
- Infrequent turnarounds for major repairs



Konecranes Solutions

Maintenance Reducing Features:

- · Control House, Pressurized, with A/C
- Wired-In Spare Inverters
- Regenerative Network Braking
- Platformed Maintenance Access for All Mechanical and Electrical Components
- Inverter Duty Motors
- Improving access to components
- Designing longer lifetimes

SAFETY, RELIABILITY, PRODUCTIVITY

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Principal Issues



Konecranes Solutions

Designing for Higher Reliability

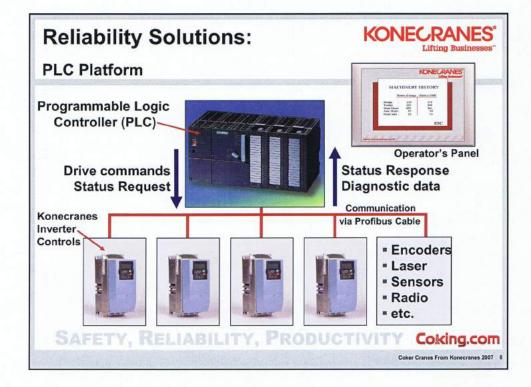
- Longer key component lifetime.
- · Shorter repair times
- Quicker problem solving.



Reliability Improvements:

- Moment Isolation System
- 50,000 Hrs Bearing Life
- Carburized Gearing
- Grouped Lubrication Fittings
- Rope Over-wrap Preventors
- Rope storage on drum to re-reeve Bucket 3 Times
- Load Cells on Each Drum, with Summing
- Higher drum/sheave to rope ratios 30:1 vs. 24:1

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Productivity



DynAGrab Hoist Control

Hoist Control Issues:

- Manual Joystick Control Difficult to Learn
- Long Training Time Needed
- Inefficient Handling, Spillage
- Uneven Load Sharing Between Hoists
- Overloading Motors, Burn-Outs
- Snapped Ropes

Closing/Holding Drum Synchronization:

- Reduced Operator Train-up Time
- More Effective Load Handling
- Even Sharing of Load Between Hoists
- Reduced Stress on Machinery
- Longer Rope Life

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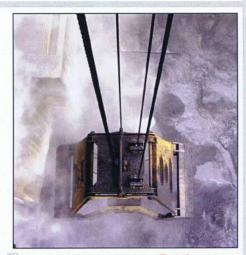
Coker Cranes From Konecranes 2007

Hoist Control DynAGrab Synchonization Controller



Features:

- Load Balancing
- Automatic Sinking & Filling
- Field Weakening
- Fast Stop / Slack Rope Control
- Drum Rotation Synchronization
- Fault Detection
- Jammed Grab Detection
- SAFETY: Overload Protection
- Less Demanding of Operator
- · Higher Coke Handling Thru-put



SAFETY, RELIABILITY, PRODUCTIVIT

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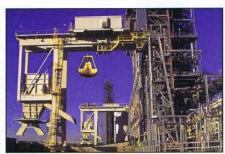
Load Control Issues



DynAPilot Sway Control

Damage from Collisions:

- Bucket impacts on hopper
- Bucket impacts on pit wall
- Difficulties in fines basins
- Excessive load spillage



Sway Dampening / Zone Control:

- Reduced load sway
- · Restricted areas (pit walls, hopper)
- Smart Limits / Reduced Creep Areas
- Quicker, safer movements
- · Reduced spillage at hopper
- · Eliminates lost time caused by load swinging

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Maintenance Feedback

KONECRANES

Konecranes DynAReg

Resistor Bank Problems:

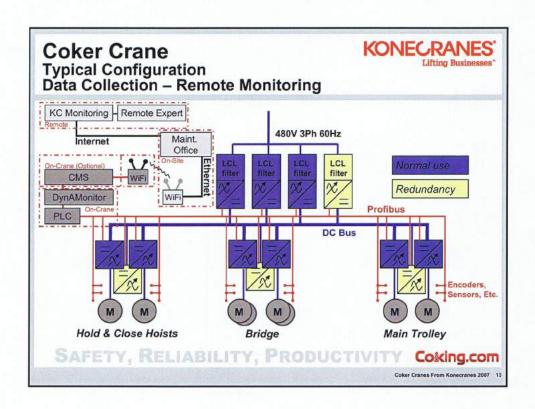
- Coke Dust on Resistors
- · Reduced Resistance, Burn-Out
- Damage to Inverter Drives
- Maintenance Time for Cleaning



Regenerative Control:

- Eliminates Braking Resistors
- Reduced Risk of Failures
- Reduced Maintenance Time
- Active Front End Cleans Incoming Power, Protecting **Drives**
- Power Going Back to Grid is Cleaned, Protecting Adjacent Equipment

RELIABILITY, PRODUCTIVITY Coking.com

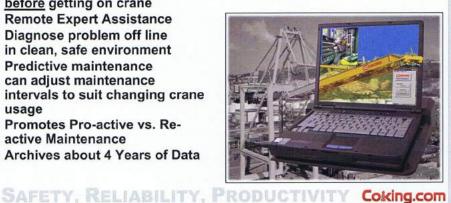


KONECRANES Condition Monitoring Lifting Busines & Reporting **DynAMonitor** Over 400 data points monitored on a typical process crane · Voltage, current, temperature, over/under speed, brake wear, limit switches, etc. Reports on status, condition and faults on operator display panel. Remote data access option. Alert user to potential problems before they are catastrophic Analyze data from the manufacturing process Common in other industries Real time reporting. Coking.com

Maintenance Data Analysis CMS: Remote Monitoring

KONECRANES

- · Real time data is available in multiple locations
- Troubleshoot problems before getting on crane
- Remote Expert Assistance
- Diagnose problem off line in clean, safe environment
- Predictive maintenance can adjust maintenance intervals to suit changing crane usage
- Promotes Pro-active vs. Reactive Maintenance
- Archives about 4 Years of Data



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Runway Structure Issues

KONECRANES

DynATrak

Structure Problems:

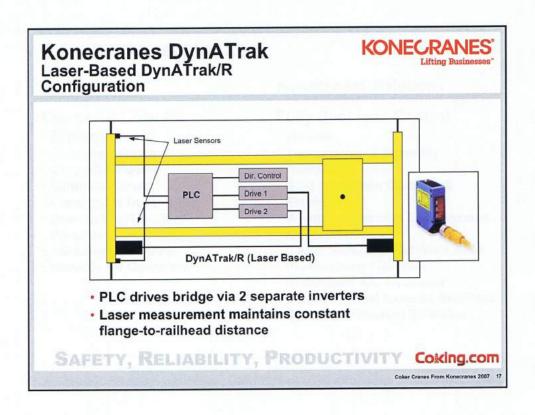
- Skewing of Bridge Effects Rail Alignment
- Damage to Rail Attachments
- Misalignment of Beams and Columns
- Wheel and Rail Wear
- Stress on Wheel Bearings and Crane Structure

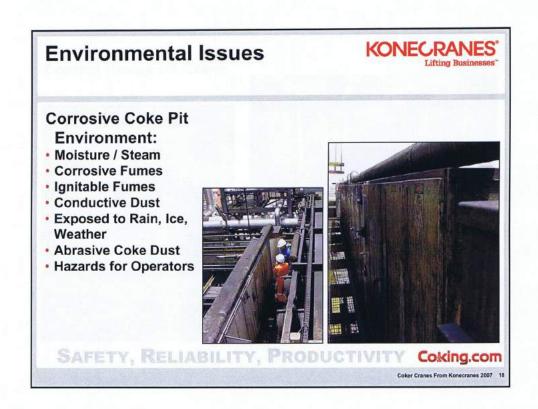
Konecranes Auto-Steering Control:

- Harmful Lateral Loads Virtually Eliminated
- Dramatic Reduction in Wheel/Rail Wear
- Reduced Stress on Wheel Bearings
- Reduced Stress to Crane Structure
- Alignment of Runway Preserved
- Improves Safety by Limiting Structural Overloads

SAFETY, RELIABILITY, PRODUCTIVITY

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Environmental Issues



Konecranes Solutions

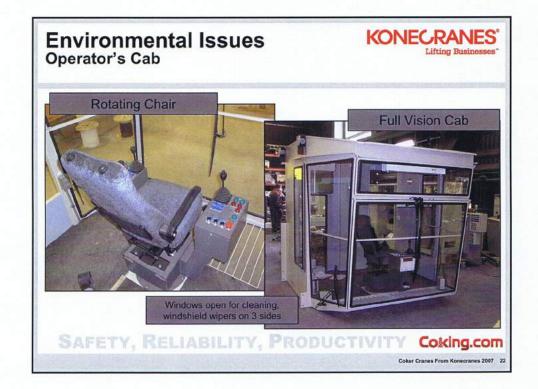
Hazardous Coke Pit Environment:

- Moisture / Steam
- Corrosive Fumes
- Ignitable Fumes
- · Exposed to Rain, Ice, Weather
- Abrasive Coke Dust
- Hazards for Operators

Fully Enclosed Operator's Cab:

- Temperature & Humidity Controlled
- Protected Environment for Operator
- Ergonomic Chair and Controls
- Windows Arranged for Maximum Visibility
- · Safe, Comfortable Work Area
- Pressurizing Filtration
- · Redundant A/C Available
- Stainless Steel Exterior Available
- Chemical Filtration Available

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Control Issues



Konecranes Solutions

Large Control Components:

- Significant time and effort to change out a failed inverter
- · Rewiring necessary
- Large, heavy components
- · Crane down during change-outs



Wired-In Spare Inverters:

- Increase Crane Reliability Proposition
- Quick switch over from problem VF Drive Unit to Stand-by
- Allows "Off Line" repair when time available
- Prolongs lifetime of Spare Drives with Energized Environment.
- Significant savings in unplanned down time.

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Coker Cranes From Konecranes 2007

Gearing Issues

KONECRANES' Lifting Businesses

Konecranes Solutions

Low Quality Gearing:

- Long Lead / Expensive Spares
- Must open gearbox to remove drum
- Hoist gear quality traditionally low, AGMA 4 to 6
- Failures can be catastrophic, damaging hoist machinery

High-Quality Gearing:

- All gearing 58 HRC, carburized, finish ground
- AGMA Class 11 minimum
- Moment isolation mounting preserves alignment
- 50,000 hrs Bearing Life exceeds CMAA Class F



SAFETY, RELIABILITY, PRODUCTIVITY

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Mechanical Issues



Reported Problems:

Konecranes Solutions

Hoist Machinery Problems:

- Cracked Drum Welds
- Leaking Oil Seals
- Drum Gear Misalignment
- Complicated Disassembly
- · Fatigue in Drum Shaft



Konecranes Moment Isolating Machinery Mounting:

- Eliminates Drum Gear Misalignment
- Eliminates Cracking of Drum Welds
- Drum Removable Without Opening Gear Box
- No Fatigue on Non-Rotating Drum Shaft

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