RELIABILITY EXCELLENCE

Your plant's path to greater predictability and profitability John Mleczewski, Linde Americas



WHY RELIABILITY?

- Is you plant safe?
 - Why or why not?
- Is your plant environmentally sound?
 - Why or why not?
- Is your plant consistently meeting operating goals?
 - Why or why not?
- A consistent commitment to Reliability is a foundational aspect of the top performing plants around the world.

WHAT IS RELIABILITY?

- Definition: The quality of being trustworthy or consistently performing well
- What does it mean in our plants?
 - The equipment works when we need it to
 - The equipment meets performance expectations
 - People perform and behave as expected

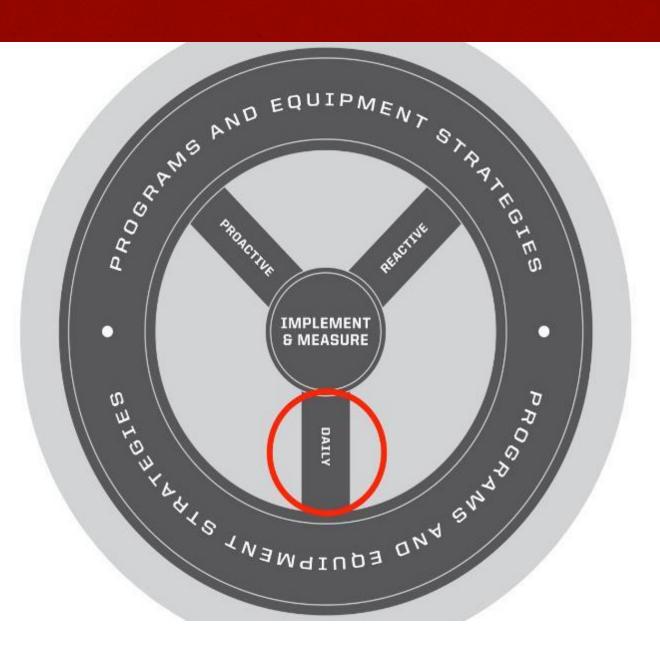
RELIABILITY MENTAL MODEL



EXAMPLE COMPRESSOR TRAIN



DAILY RELIABILITY



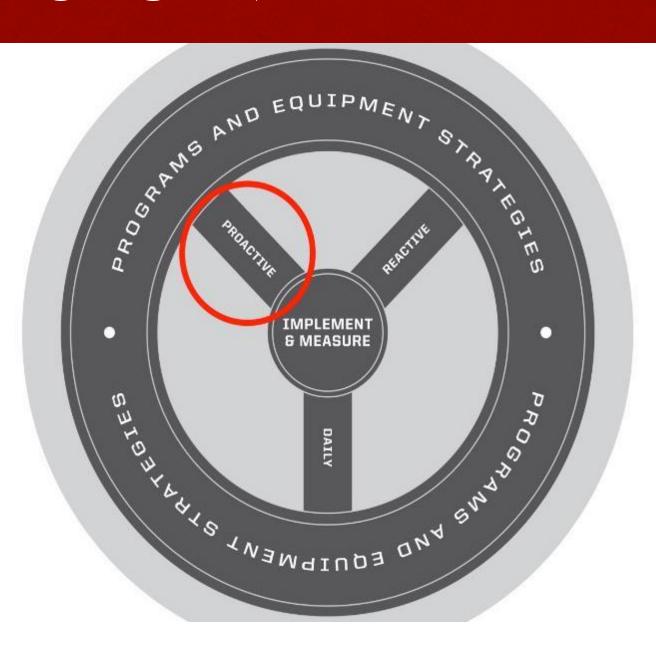
DAILY RELIABILITY

- What makes up Daily Reliability?
 - Things we do every day...
 - Equipment Rounds
 - Following procedures
 - Work execution (corrective & preventative maintenance)
 - Operating within design limits
 - Response to issues (communication and action)
 - Application of knowledge into action

COMPRESSOR TRAIN DAILY



PROACTIVE RELIABILITY



PROACTIVE RELIABILITY

- What is Proactive Reliability?
- Things we do to anticipate failures in an attempt to prevent them or minimize their impact...
 - Failure Modes Cause Analysis (FMCA)
 - Process Hazard Analysis (PHA)
 - Condition Based Monitoring (CBM)
 - Project development
 - Equipment performance trends

COMPRESSOR TRAIN PROACTIVE



REACTIVE RELIABILITY



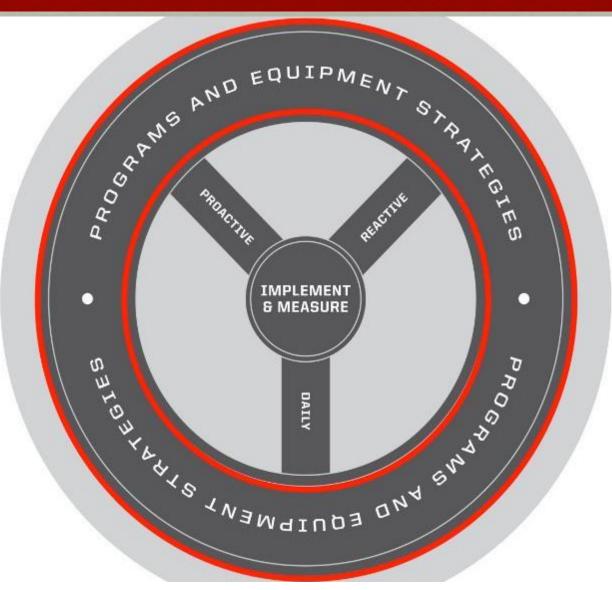
REACTIVE RELIABILITY

- What is Reactive Reliability?
 - Things we do to understand what went wrong and how we improve...
 - Failure/Incident Analysis
 - · Lessons Learned
 - Post Issue/Incident Action Items

COMPRESSOR TRAIN REACTIVE



PROGRAMS AND STRATEGY



PROGRAMS AND STRATEGY

- What are Programs and Equipment Strategies?
- Programs and Equipment Strategies provide the framework for long term success by defining the "spokes" of reliability
 - For a piece of equipment or process system, the program/strategy(ies) defines daily, proactive, and reactive tasks
 - Sets the organizational perspective (urgency/criticality)
 for task completion and condition evaluation

COMPRESSOR TRAIN PROGRAMS & STRATEGY



IMPLEMENT & MEASURE



IMPLEMENT & MEASURE

- The hub of the Reliability Excellence concept...but why?
 - The best analysis efforts fall short if they are not implemented into the business.
 - Plans on paper do not improve reliability
 - Tasks and action do...
 - The only way to know if you're making a difference is to measure your results
 - Misaligned commitment to the perceived important tasks waste dollars, efforts, and time

COMPRESSOR TRAIN IMPLEMENT & MEASURE



RELIABILITY JUSTIFICATION

- We have a great idea...but "management" won't buy in.
 - All businesses work on economics
 - Once a business reaches an acceptable safety and environmental compliance level...economics rule
 - If you want your project or idea to be funded, then you must show the value to the organization
 - Future dollars saved
 - Future dollars to be earned

RELIABILITY JUSTIFICATION

- Risk = Consequence * Likelihood
- The consequences are often easier to reach
- The likelihood is where a deeper challenge lies
 - Will the equipment make it?
- Define the opportunity 3 different ways:
 - Risk adjusted dollars
 - Internal Rate of Return (IRR)
 - Net Present Value (NPV)